

Professional Qualifications of **ROBERT N. HARA**

EDUCATION

Bachelor of Science Degree, 1990
University of Southern California, Los Angeles, California
Major in Real Estate- concentration in Finance

EXPERIENCE

CURTIS - ROSENTHAL, Inc., 1994 to date - Associate

Independent appraisal and consulting firm. Perform field appraisals and review appraisals for various lending institutions, mortgage brokers, and private investors. Properties appraised include: various commercial and residential property types. Significant appraisal assignments include eminent domain appraisals for the City of Inglewood; valuation of earthquake damaged properties for the City of Los Angeles; p an analysis of market rent for 12 office suites for the General Services Administrations (GSA); an analysis of a 32± acre industrial site located Sun Valley; and the valuation of various property types for estate tax purposes.

OTHER, Lea Associates, 1990-1994 - Analyst

Independent appraisal and consulting firm. Perform field appraisals and review appraisals for various lending institutions, mortgage brokers, and private investors. Properties appraised include: various commercial and residential property types. Significant appraisal assignments include eminent domain appraisals for the Cities of Brea, Yorba Linda; Riverside, and Lynwood ; right-of-way analysis for the Metropolitan Transportation Administration (MTA) and Caltrans; an analysis of the diminution in value caused by the existence of a sub-surface easement located beneath a 365-unit condominium development; and the valuation of 13 gasoline service stations for the Exxon Corporation.

APPRAISAL CLASSES AND SEMINARS COMPLETED

CLASSES

Appraisal Institute: Southern California Chapter

Real Estate Appraisal Principals (1A-1
Basic Valuation Procedures (1A-2)
Capitalization Theory and Techniques - Parts A & B
Standards of Professional Practice

University of Southern California

Real Estate Principals
Capitalization Theory
Real Estate Appraisa
Real Estate Law

SEMINARS

Appraisal Institute: Los Angeles Chapter

Report Writing & Analysis
Apartment Appraisal Valuation Seminar

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